



## Charles C. Jordan

### Partner

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**The people I represent trust me with their most sensitive issues. Emotions can run high when family dynamics complicate getting business done. That's when I come in with a cool head, a clear understanding of the issues, and complete discretion to sort everything out. In addition to advising family office and private equity clients, I counsel clients who develop and invest in real estate.**

With a passion for solving the “parade of problems” encountered by private companies, family offices, and other organizations, Charles Jordan tackles the wide range of matters that his clients need help with, in Texas and beyond. These include large real estate deals, private equity investments, commercial leasing, public-private partnerships, environmental enforcement, and complex capital stack issues in structuring pass-through entities.

Deeds and misdeeds; trusts and mistrust: It takes a special kind of lawyer to handle competing interests in property and money, especially when family members or business partners are involved. Charles thrives on the ongoing challenge of understanding family relationships and the spice that adds to client bonding.

Charles' empathy for clients grappling with business and family issues ultimately bolsters their strong confidence in him. He brings a sensitivity to clients' multi-dimensional needs and an ability to see things around the corner that they hadn't known to watch for. At all times, Charles pays close attention to sensible staffing.

As a green law student, Charles was challenged to propose a full array of legal arguments to improve his first appellate argument. He says that exercise has come in handy. Throughout his long years of client problem-solving, he relishes discovering, debating, and evolving creative options. Clients have gotten used to turning over promising stones with Charles.

Charles handles everything from complex private equity structures to bet-the-farm real estate developments to international aviation financing. Yet, he says, it's often the small things that matter most. He says you have to watch what people do and you have to listen to what they say. It takes experience, maturity, judgment, and careful observation to know what's essential to each client.

Charles relishes simplifying matters for his clients, engendering trust with opposing counsel, and securing win-win resolutions.

## **Significant Matters**

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- Represented construction materials supplier in sale of gravel mining site to automobile manufacturer for manufacturing plant.
- Resolved client's \$4 million vested rights dispute with Texas city through city's confirmation of full vesting in developer.
- Represented Texas-based family office in structuring innovative incentive pay arrangement for executive employees.
- Assisted developer-investor in negotiation of multiphased build-to-suit lease for national headquarters building.
- Advised sponsor investor on formation of start-up applied data science/artificial intelligence-oriented business-oriented business with family office-related capital raise.
- Assisted New York-based family office in charitable contribution of obsolete Texas building with potential charitable use.
- Represented general partner in family limited partnership's Section 1031 exchange of trophy Texas ranch and acquisitions of income-producing replacement properties nationwide.
- Advise clients in connection with public improvement and infrastructure financing through special districts.

## **Areas of Focus**

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### **Industries**

- Family Office – Family Wealth
- Health Care
- Real Estate and Construction
- Transportation and Infrastructure

## Services

- Banking and Finance
- Private Equity and Investments
- Real Estate
- Health Care

## Education

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- Harvard Law School, J.D., 1978
  - Phi Beta Kappa
- Emory University, B.A., 1974, summa cum laude

## Admissions

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- Texas, 1978

## Leadership

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- Member: American Bar Association – Natural Resources, Energy, and Environmental Law Section and Real Property, Probate, and Trust Law Section
- Member: State Bar of Texas – Environmental and Natural Resources Law Section (Chair, 2005) and Real Estate, Probate, and Trust Law Section
- Member: Dallas Bar Association – Environmental Law Section (Chair, 2001) and Real Property Section
- Multilaw Law Firm Network
- North American Vice-chair: Real Estate & Construction Law Practice Group (2021-present)
- Board Chair: State Bar of Texas Environmental and Natural Resources Law Section (2004-2005)
- Board Member (2020-present): Hope Supply Company, Advisory Board Member (2019)

## Recognition

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- Rated AV Preeminent by Martindale-Hubbell
- *Best Lawyers in America*, 2006-present, Environmental Law and Real Estate Law



## Speeches/Publications

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- Author, [\*Finding The Sweet Spot In The Brown Field\*](#), Carrington Coleman Capital Newsletter, 2023 Industrial & Other Real Estate Issue (February 2023).
- *Practice Makes Perfect: Unauthorized Practice of Law Issues in the Environmental Practice Field*, Texas Environmental Law Journal (Spring 1999) (co-author).
- *A Market-Based Analysis of the TNRCC's Voluntary Cleanup Agreement*, State Bar of Texas Environmental Course, 1996.
- *Enemies Within: Ethics and Professional Liabilities in Environmental Practice*, Tarrant County Bar Association Environmental Law Section, February 1996.

## Outside of Work

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Charles and his wife love being in the mountains and spend a lot of time in Telluride, Colorado, where they enjoy such activities as fly fishing, skiing, mountain biking, and hiking.