

Charles C. Jordan

PARTNER

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The people I represent trust me with their most sensitive issues. Emotions can run high when family dynamics complicate getting business done. That's when I come in with a cool head, a clear understanding of the issues, and complete discretion to sort everything out. In addition to advising family office and private equity clients, I counsel clients who develop and invest in real estate.

With a passion for solving the “parade of problems” encountered by private companies, family offices, and other organizations, Charles Jordan tackles the wide range of matters that his clients need help with, in Texas and beyond. These include large real estate deals, private equity investments, commercial leasing, public-private partnerships, environmental enforcement, and complex capital stack issues in structuring pass-through entities.

Deeds and misdeeds; trusts and mistrust: It takes a special kind of lawyer to handle competing interests in property and money, especially when family members or business partners are involved. Charles thrives on the ongoing challenge of understanding family relationships and the spice that adds to client bonding.

Charles' empathy for clients grappling with business and family issues ultimately bolsters their strong confidence in him. He brings a sensitivity to clients' multi-dimensional needs and an ability to see things around the corner that they hadn't known to watch for. At all times, Charles pays close attention to sensible staffing.

As a green law student, Charles was challenged to propose a full array of legal arguments to improve his first appellate argument. He says that exercise has come in handy. Throughout his long years of client problem-solving, he relishes discovering, debating, and evolving creative options. Clients have gotten used to turning over promising stones with Charles.

In connection with his real estate practice, Charles has traditionally handled a wide range of public-private negotiations for private clients pursuing public-private partnerships, tax abatements, tax increment financing, and financial support from special districts for infrastructure development.

Charles handles everything from complex private equity structures to bet-the-farm real estate developments to international aviation financing. Yet, he says, it's often the small things that matter most. He says you have to watch what people do and you have to listen to what they say. It takes experience, maturity, judgment, and careful observation to know what's essential to each client.

Charles relishes simplifying matters for his clients, engendering trust with opposing counsel, and securing win-win resolutions.

OUTSIDE OF WORK

Charles and his wife love being in the mountains and spend a lot of time in Telluride, Colorado, where they enjoy such activities as fly fishing, skiing, mountain biking, and hiking.

AREAS OF PRACTICE

- Corporate, M&A, Private Equity
 - Estate Planning, Private Wealth, Family Office
 - Real Estate, Construction, Infrastructure
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REPRESENTATIVE MATTERS

- Represented construction materials supplier in sale of gravel mining site to automobile manufacturer for manufacturing plant.
 - Resolved client's \$4 million vested rights dispute with Texas city through city's confirmation of full vesting in developer.
 - Represented Texas-based family office in structuring innovative incentive pay arrangement for executive employees.
 - Assisted developer-investor in negotiation of multiphased build-to-suit lease for national headquarters building.
 - Assisted hospital in acquiring legal entitlements and ground lease necessary for parking garage construction.
 - Advised sponsor investor on formation of start-up applied data science/artificial intelligence-oriented business with family office-related capital raise.
 - Assisted New York-based family office in charitable contribution of obsolete Texas building with potential charitable use.
 - Represented municipality in landlord-tenant dispute over environmental condition of air field leased to armed services branch for military training.
 - Represented general partner in family limited partnership's Section 1031 exchange of trophy Texas ranch and acquisitions of income-producing replacement properties nationwide.
 - Advise clients in connection with public improvement districts and infrastructure financing through a variety of special districts.
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EDUCATION & ADMISSIONS

Education

- Harvard Law School, J.D., 1978; Phi Beta Kappa
- Emory University, B.A., *summa cum laude*, 1974

Bar + Court Admissions

- Licensed in Texas

HONORS & AWARDS

- *The Best Lawyers in America*® (BL Rankings), Environmental Law and Real Estate Law, 2006-2026
- Leading Dealmakers in America, Real Estate, Finance, Private Equity, *Lawdragon 500*, 2025
- Leading Lawyers in Environmental & Energy Law, *Lawdragon 500*, 2023-2025
- Leading Global Real Estate Lawyers, *Lawdragon 500*, 2024
- AV Preeminent, Martindale-Hubbell

PROFESSIONAL & COMMUNITY INVOLVEMENT

- Member, American Bar Association; Natural Resources, Energy, and Environmental Law Section and Real Property, Probate, and Trust Law Section
- Member, State Bar of Texas; Chair, Environmental and Natural Resources Law Section, 2005, and Real Estate, Probate, and Trust Law Section
- Member, Dallas Bar Association; Chair, Environmental Law Section, 2001, and Real Property Section
- North American Vice-Chair, Real Estate & Construction Law Practice Group, 2021-present
- Board Chair, State Bar of Texas Environmental and Natural Resources Law Section, 2004-2005
- Board Member, Hope Supply Company, 2020-present; Advisory Board Member, 2019

PUBLICATIONS & PRESENTATIONS

- Author, "Finding The Sweet Spot In The Brown Field," *Carrington Coleman Capital Newsletter*, 2023 Industrial & Other Real Estate Issue, February 2023
- Co-Author, "Practice Makes Perfect: Unauthorized Practice of Law Issues in the Environmental Practice Field," *Texas Environmental Law Journal*, Spring 1999
- Author, "A Market-Based Analysis of the TNRCC's Voluntary Cleanup Agreement," State Bar of Texas Environmental Course, 1996
- Speaker, Enemies Within: Ethics and Professional Liabilities in Environmental Practice, Tarrant County Bar Association Environmental Law Section, February 1996